



# **Cost-benefint analysis database**

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WP n.	7
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	Type of Deliverable				
R Document, Report [X]					
DEM	Demonstrator, pilot, prototype				
DEC	Websites, patent fillings, videos, etc.				
OTHER					
ETHICS	Ethics requirements				
ORDP	Open Research Data Pilot				

Dissemination Level				
PU	Public	[X]		
СО	Confidential, only for Members of the Consortium (including the EU			
	Commission Services)			

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Glossary,	abbreviations and acronyms	
CBA	Cost-benefit analysis	
VOLTA	Name of optimization & cost calculation software developed by Esteco (WP2)	
CAPEX	Capital expenditures	
OPEX VOYEX	Operating Expenses	
NPV	Voyage expenses  Net Present Value	
sm3	standard cubic metre	
kWh	kilowatt hour	
knots	nautical mile per hour	
nm	nautical mile	





# 1. Introduction

### 1.1 Executive Summary

**WP7** - The main objective of WP7 (Cost-Benefit Analysis) is to provide cost benefit analysis of the GASVESSEL concept (overall validation and proof-of-concept) and determine for which circumstances the GASVESSEL concept is a competitive or preferred alternative to conventional technologies delivering gas to market.

This will be achieved through two main analysis:

- Option analysis (comparison of monetization options) in Task 7.2
- Profitability analysis of GASVESSEL (financial, socio-economic, environmental cost and benefit) in Task 7.3

To prepare and support this work, a database of all data, information, main parameters, cost and technical specification, as well as analysis tools necessary for cost-benefit analysis have been gathered through Task T7.1.

**Deliverable D7.1** outlines the structure and content of the CBA database per October 2019. Due to ongoing work to further populate the database - collecting updated data from other WPs as well as specific data to be identified through T7.2 and T7.3-, this deliverable is to be registered as the first of a serie of 4.

Version 1	October 2019	Cost and technical parameters from GASVESSEL (source: WP1-6);
		Datastructure; and calculation model description.
Version 2	May 2020	Updated input data and CBA calculation spreadsheets
Version 3	October 2020	Updated with output from T7.2 and T7.3
Version 4	January 2021	Updated with final results from T7.2 and T7.3

#### **Summary of D7.1 CBA Database**

In WP7 we will conduct multiple analyses, using different tools and detail levels, per scenarios or combining input from multiple scenarios. The role of T7.1 is to ensure that input data are used in a consistent manner in all WP7 calculations and other analyses depending on WP7 (most particularly in the Business plan to be set up in WP9).

D7.1 CBA Database consists of the following elements:

- 1. **GASVESSEL market scenarios** (volume, distance, location) identified in **WP2** as potential deployment scenarios for GASVESSEL. These will serve as:
  - a. Reference scenarios for the comparative analysis (T7.2), from which a set of distance/volume cases will be extrapolated in order to compare transport unit cost (€/sm3) between CNG, LNG and pipeline. The reference scenarios are based on market scenarios identified in WP2, and further completed through logistics optimization with the Esteco VOLTA tool (identifies the associated number of vessels, voyages, deliveries, storage etc).





- b. Reference scenarios for the cost-benefit analysis of GASVESSEL (T7.3), to be analysed individually (feasibility per scenario) and in combination (per region, market etc.).
- 2. Technical characteristics, CAPEX and OPEX of
  - a. **Pressure vessels (WP3 and WP4)**: to be used as input to logistics optimization and midstream costs calculation using VOLTA (T7.2) and financial NPV calculation (T7.3.1) and socio-economic analysis (T7.3.2).
  - b. **Ship 15m and 10m (WP1, WP5)**: to be used as input to logistics optimization and midstream costs calculation using VOLTA (T7.2) and financial NPV calculation (T7.3.1) and socio-economic analysis (T7.3.2).
  - c. Loading/unloading system and infrastructure (WP6) to be used as input to logistics optimization and costs calculation using VOLTA (T7.2) and financial NPV calculation (T7.3.1) and socio-economic analysis (T7.3.2).
  - d. **CNG storage units** capacity and cost.
- 3. Alternative gas distribution options (Pipeline, LNG and competitive CNG concept) to be identified in (T7.2 WP7) used in comparative analysis for distinct volume/distance scenarios as well as distinct loading/unloading concepts.
- 4. Socio-economic impact factors to be identified in T7.3 (WP7):
  - a. Occupational and socio-economic beneficial impact on; EU shipbuilding; gas composite Pressure Vessels production; Carbon fiber production lines; seafaring; energy companies;
- 5. Environmental costs and benefits of GASVESSEL to be identified in T7.3 (WP7):
  - a. **GHG emissions** from gas transport (based on emission factor from marine power systems)
  - b. Beneficial impact on environmental issues by energy recovery from stranded gas and associated gas today disregarded, and gas flaring reduction
- 6. Other parameters:
  - a. **Financial**: Interest rate, discount rate, tax,
  - b. **Vessel operation**: working days, speed, etc.
  - c. **Gas market** parameters: gas feed cost, gas sale price etc.

This data is compiled in D7.1 and structured as follows:





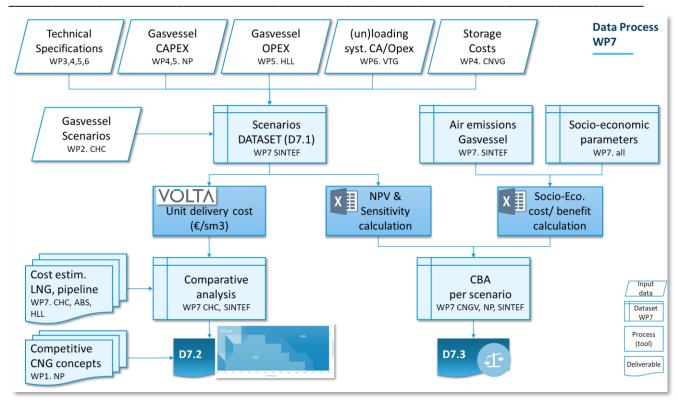


Figure 1: WP7 data process

[T7.1] The figure schematises the processing of data throughout WP7. All input data and information from WP1-6 is compiled into a Excel file "GASVESSEL WP7 T7.1 CBA Database". A summary dataset of Gasvessel scenarios is available in the sheet "7.1.2 REFERENCE SCENARIOS" which is the common dataset to be used for cost-benefit analysis.

[T7.2] This Dataset is further used as input to Esteco VOLTA software to identify GASVESSEL midstream / gas distribution costs (€/Sm3). These reference scenarios are then extrapolated into a wider set of volume/distance scenarios and distinct unloading/loading concepts and compiled into a dataset for comparative analysis, through which CNG/Gasvessel costs will be compared with LNG and pipeline options for each distance/volume case. Cost comparison with alternative CNG concepts will be made separately. Finally the result of this cost simulation and comparison will be presented into a report D7.2.

[T7.3] The scenario set and cost parameters set up in T7.1 will be fed in into T7.3.1 spreadsheet computing financial NPV and sensitivity analysis of each GASVESSEL scenario (individually and in combination). In parallel, air emission parameters and socio-economic parameters, translated into costs and benefits, will be compiled into a joint socio-economic analysis (Economic NPV calculation) of each GASVESSEL scenario (T7.3.2). The outcome of T7.3.1 an T7.3.2 will be presented into a report D7.3.





The main analysis tools to be used in WP7 are described below:

**Volta** Esteco software to calculate midstream costs in €/sm3 (loading, transport, unloading, storage).

Utilisation: delivery costs per scenario.

**7.2** Excel-based analysis tool for comparing delivery costs of gas between CNG, LNG and pipeline.

Utilization: gather delivery costs estimates from Gasvessel scenarios (VOLTA), secondary sources (LNG) and other calculation (pipeline); extrapolate and plot them in a volume/distance comparison chart. To be used in Task T7.2 for Delivery D7.2.



**7.3** Excel-based cost-benefit calculation tool.

Utilization: estimate NPV per scenario, and socio-economic cost and benefits per market / region. To be used in Task T7.3 for Delivery D7.3.

- 7.3.1 spreadsheet: NPV calculation tool and Sensitivity calculation tool. To be used as tool to each scenario and combination of scenarios.
- 7.3.2 spreadsheet: Emission and socio-economic NPV calculation tool.

#### 1.2 Purpose and Scope

The main objective of WP7 (Cost-Benefit Analysis) is to provide cost benefit analysis of the GASVESSEL concept (overall validation and proof-of-concept) and determine for which circumstances the GASVESSEL concept is a competitive or preferred alternative to conventional technologies delivering gas to market.

This will be achieved through two main analysis works:

- Option analysis (comparison of monetization options) in Task 7.2 "Comparative Analysis"
- Profitability analysis of GASVESSEL (financial, socio-economic, environmental cost and benefit) in Task 7.3

To prepare and support this work, a database of all data, information, main parameters, cost and technical specification, as well as analysis tools necessary for cost-benefit analysis have been gathered through Task T7.1.

**Deliverable D7.1** outlines the structure and content of the CBA database per October 2019. Due to ongoing work to further populate the database - collecting updated data from other WPs as well as specific data to be identified through T7.2 and 7.3 -, this deliverable is to be registered as version 1.





#### 1.3 Relations with other deliverables

- WP7 collects information and data from WP2-6.
  - Deliverables: D2.1 Scenario description and characterization; D2.2 Decision Support Model; D3.2 Scenario analyses performed with the Decision Support model; D6.1 Technical proposals for the construction and equipment of Loading / unloading modules;
  - Other material: WP7 NP interim report "Midstream tariff Matrix calculation" (March 2019); HLL OPEX calculatio 15M (sept.2019);
- WP7 deliver preliminary analysis and assessment tools to support business plan elaboration in WP9 (D9.5).

# 2. Research Methodology and Procedures

T7.1 has adopted a two-way method for identifying the data and data-structure necessary for costbenefit analysis.

Bottom-up: gathered input from Gasvessel WPs and partners. Applied both the data delivered and the suggested methods and algorithms for midstream tariff calculation.

Top-down: sketched the methodology and set up calculation spreadsheet for comparative analysis and for profitability assessment. In collaboration with Esteco (developer of the Volta software) and CHC, this approach enabled the identification of missing data and further development of analysis tool. In the same way, the draft of NPV calculation model enabled to uncover the need for additional clarification of costs parameters.

# 3. Activities Description

The main activities in T7.1 towards D7.1 are listed up below:

- Defined scope of WP7, in collaboration with SINTEF, CHC, NP, CNGV (March 2019)
- Finetuned scenarios and input parameters for scenario analysis in Volta (including feedback to further development of Volta), in collaboration with CHC, Esteco and SINTEF, and based on input on midstream cost calculation (NP).
- Collected data from Gasvessel and from outside sources (input from WP1,2,3,4,5,6) (March

   September 2019)
- Established methodology for T7.2 (comparative analysis), in collaboration between SINTEF, CHC, Esteco and ABS (May 2019)
- Established methodology for T7.3 (financial and socio-economic cost-benefit analysis), in collaboration with SINTEF and CHC
- Set up drafts of calculation tool for T7.2 and T7.3.1 (SINTEF)
- Initiated coordination with WP9 (PNO, CHC, SINTEF)





# 4. Results

The main results of T7.1 is the CBA database and structure described below. This database is to be populated as scenario analysis goes on in T7.2 and T7.3 during 2019 and 2020. Another significant result of the T7.1 work is the first version of methodology and tool for both T7.2 and T7.3.

#### 4.1 D7.1 CBA structure

#### Structure

The WP7 database consists of all technical, economical and financial data necessary to carry out the costbenefit analysis of the Gasvessel concept. It includes:

- documentation produced in the Gasvessel project: data and deliverables from other WPs, emails, presentations and other information documents, gathered from other work packages.
- secondary data and literature gathered from external sources.
- Primary data generated by WP7.
- CBA-Workbook: Excel-file containing all data processed in T7.1 gathered in the Scenario Dataset and calculation spreadsheets drafted in T7.1, that will serve as input data and tools for T7.2 and T7.3, respectively a model for comparison of gas transportation options and a tool for NPV calculation.

#### **Localisation of WP7 Database**

The WP7 Database is accessible by all WP7 partners on the following Sharepoint folder:

https://sintef.sharepoint.com/:f:/t/work-2350/EtTWsAZ3\_-tCiJNcYPiJP7QBpX0XQKyyMnL4KDBpX-zC\_w?email=a.kleanthous%40chc.com.cy&e=fdyfXg

Figure 2 summarises the main data to be collected/identified in WP7, per category, and indicates how these will be used in the Gasvessel cost-benefit analysis. These data, the results of WP7's calculation as well as the tools set-up in WP7 will also be made available for WP9 as support to the business plan.





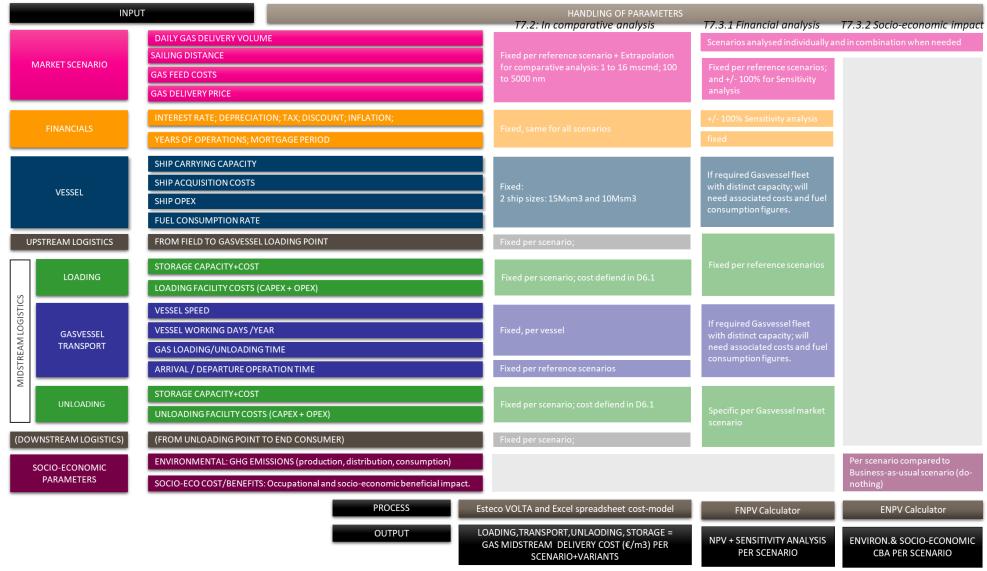


Figure 2: WP7 input data collected and utilisation in T7.2 and T7.3

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## 4.2 Status of data collection

Table 1: status of WP7 data collection

Table 1: status of WP7 data collection  DATA categories	SOURCE	Stored (T7.1)	Input to	STATUS		
General parameters	Gasvessel + external sources	Sheet "General parameters"	T7.3.1	Need QA		
GASVESSEL Gas Delivery SCENARIOS: location, quantity, main input parameters for cost calculation	WP2	Sheet "7.1.2 Reference Scenarios"	T7.2	Cost calculation done manually in Excel workbook ("7.1.2 REFERENCE SCENARIOS") to be finalized, and verified with Volta.		
Scenarios cost parameters (CAPEX, OPEX, VOYEX)	WP2	Sheet "Reference Scenarios"		Need QA		
Gas feed costs, gas sales prices	WP2,WP7	Sheet "7.1.2 Reference Scenarios"		to be defined (T7.3)		
Scenario combination	WP7	Sheet "7.1.2 Reference Scenarios"	T7.3	to be defined (SINTEF / CHC)		
Ship, pressure vessel technical parameters, building costs, OPEX (crew, stores/consum, technical mgt, insurance, general costs, maintenance)	WP3-4-5	Sheet "Ship parameters"	T7.2, T7.3	<ul> <li>missing:</li> <li>10Msm3 OPEX and power system specifications (fuel consumption rate)</li> <li>Need QA of fuel consumption rate (gas mode)</li> </ul>		
(un)loading concepts and infrastructure	WP6	Sheet "(un)loading system"	T7.2, T7.3	Missing OPEX.  Need specification of storage system using Gasvessel cylinders (and applocation in Volta)		
additional Storage	WP3-4-5-6	Sheet "7.1.2 Reference Scenarios"	T7.2, T2.3	Need QA storage volume and cost calculation + verify with Voltasoftware		
Upstream and downstream costs	WP2,7	Sheet "7.1.2 Reference Scenarios"	T7.2	necessary for enable costarison of distribution tariffs among options (T7.2)		
GASVESSEL CNG comparison scenarios – Extrapolated to a set of distance/volume cases (frequency, # vessels, distance, volume, midstream costs)	T7.2 (Volta)	Sheet " 7.2.1 CNG VOLTA cases"	T7.2 T7.3	To be calculated (CHC, SINTEF)		
Cost of ALTERNATIVE MONITIZATION OPTIONS (per scenario) FLNG and pipeline	T7.2	Sheet " 7.2.2 Comparison transp options"	T7.2	To be estimated (CHC, ABS)		
Possible combination of scenario – input to CBA	T7.2		T7.3	To be considered		
Consideration of alternative floating CNG concepts	WP1	Sheet: "7.2.3 Alternative CNG concepts"	T7.2	NP		
Financial NPV and Sensibility analysis	T7.3	Sheet "7.3.1.1 FNPV"; "7.3.1.2 Sensitivity"	T7.3	Draft available; need QA; sensibility analysis variables to be defined.		
Environmental impact of Gasvessel (per scenario) (GHG air emissions)	T7.2	Sheet "7.3.2.1 Emissions"	T7.2 T7.3	To be calculated (SINTEF)		
Socio-Economic Impact Qualitative and quantitative parameters to be defined	T7.3	Sheet " 7.3.2.2 ENPV"	T7.3	Other WP7 partners Methodology to be established in T7.3		





## 4.3 Gasvessel scenario cost parameters and preliminary cost calculation

A dataset of Gasvessel scenarios is available in WP7 CBA Database. It contains main technical and cost parameters, input variable as well as results of preliminary calculations (based on currently available data, output to be cross-checked with results from Volta-scenario cost analysis).





0.00

0,040

0,051

0.005

0,025

0,042

REFERENCE SCENARIOS INPUT PARAMETERS FOR COST CALCULATION cost calculation: Esteco VOLTA scenario summary matrix established; can be used by adding acenarios or modifying input data DRAFT Gasvessel scenarios cost analysis (input data to be updated: calculation to be re-run with Volta software) EAST MEDITERRANEAN BARENTS SEA BLACK SEA CYPRUS. CYPRUS-ALKE 1 ALKE 2 J.CASTBERG J.CASTBERG UKRAINE 1 UNIT Source CRETE 1 LEBANON 1 EGYPT 5 Nyhamna **Polarled** 1 Nyhamna 2 Polarled Ship aguisition cost -1 ship M€ Gasvessel WP5 254 254 254 254 Ship working days per year Years of operation years Gasvessel WP Morgage period years Gasvessel WP: 10 10 10 10 10 est rate (legal Italy 2019) 0.8 Mm3 Ship capacity per ship Gasvessel WP5 12 12 12 Scenario WP2 400 120 285 646 377 686 422 578 Ship speed Ship CAPEX (/year) M€/vea 14 14 14 14 14 14 14 14 Ship OPEX (year) M€ per ship/year Gasvessel WP5 (15Mship) 3,40 3,40 3,40 3,40 3,40 3,40 3,40 3,40 Arrival operation time / mooring (both ends) hours Scenario WP2 Departure operation time / unmooring (both ends) hours Scenario WP2 Operational time (hours) without sailing GAS LOADING TIME (hours) ım operat. tir 33 hours Gasvessel WP5,6 33 23 33 33 GAS UNLOADING TIME (hours) hours Gasvessel WP5,6 60 60 60 60 g\_per\_kWh Vessel fuel comsumption - Diesel (gas mode) Vessel fuel comsumption - Gas (gas mode) Gasvessel WP5 (15Mship) Gasvessel WP5 (15Mship) 2,3 135 135 135 135 135 135 g\_per\_kWh 135 135 Diesel fuel cost WP7 / to be defined 0,55 0,55 0,55 0,55 0,5 0,55 0,55 0,55 Gas fuel cost (for Gasvessel) 0,05 0,05 0,05 0,05 0,05 Vessel power need (3 Engines @4240 kW, 85% load) Gasvessel WP5 (15Mship) 10812 10812 10812 10812 10812 10812 10812 10812 Voyage/roundtrip duration (sailing, mooring, loading) days to be verified 6,2 1 654 236 973 080 1 498 814 1 986 705 1 623 152 2 040 765 1 683 969 1 894 803 o be verified Gas consumption compressors/ (un)loading per voyage on og gas calculated 3 873 129 3 804 743 2 238 084 3 447 271 4 569 422 3 733 248 4 693 760 4 358 047 Diesel consumption 85% load, gas mode per roundtrip to be verified 348 205 175 2 513,18 Gas cosnumption 85% load, gas mode per roundtrip Diesel Fuel cost 282 339 823 1 896,00 299 125 453 2 053,29 355 503 275 2 581,57 307 335 815 2 130,22 335 798 405 2 396,93 to be verified 303 321 860 211 365 800 2 092,61 1 230,95 Gas fuel cost calculated 15 166 10 568 14 117 17 410 14 956 17 775 15 367 16 790 19 923 16 013 60, 17 010 56. 20 357 44, total fuel cost per round trip 19 187 47,9 Annual fuel cost (all voyages) calculated 947 537 101 262 970 309 910 786 951 742 905 942 943 659 919 655 Capacity per trip per ship (daily gas rate) 1,39 Mm3 calculated 1,88 2,40 2,08 1,18 1,44 1,14 1,64 Ships number - minimal to be verified 0,74 1,54 8,16 1,00 0,82 0,93 3,83 Nr ship decided calculated 508 Total Ships cost (M €) all ships included 254 254 2032 254 254 254 1016 calculated Coastal storage autonomy (volume) Storage capacity (M m3) - decided 8,9 9,0 0,012 10,1 11,5 11,6 0,012 Mm3 NP calculation 6,9 7,0 12,2 12,3 9, 7,4 7,4 8.4 8,4 0,012 to be verified Storage uni capacity Mm3 Gasvessel WP4 0,012 0,012 0,012 0,012 0,012 Number of units - minimum to be verified 750 583 1025 61 850 700 967 Storage unit cost (1 unit=12000 m3) M€ per cylinder Storage Investement cost alculated 150 140 193 LOADING/UNLOADING FACILITIES Loading facility cost M€ Gasvessel WP6 261,25 212,53 261,25 187,47 187,47 193,09 193,09 828,17 Loading facility - Investment costs calculated 282,91 230,16 282,92 203,02 203,0 209,10 209,10 896,87 oading facility annual OPEX vi€ per year o be defined 250,6 253,4 201,0 199, 198,8 198,8 Unloading facility cost Gasvessel WP6 199, Unloading facility - Investment costs calculated 271,4 217,7 274,9 215,7 215, 215,2 215,2 274,4 Inloading facility annual OPEX VI€ per yea UPSTREAM / DOWNSTREAM COSTS & TARIFFS €/M3 Gas production costs (gas feed costs) to be defined 0,13 0,13 0,13 0,13 0,13 0,13 0,13 0,13 Loading costs (outside scope of project, ref WP6)) Gasvessel WP6 217 231 134 163 084 018 217 231 134 2 768 969 2 768 969 2 768 969 2 768 969 tbi 0,0213 tbd 0,0060 tbc 0,0018 0,0003 tbd 0,0000 to be estimated otal upstream cost per unit Unloading costs (outside scope of project) Unloading costs (outside scope of project) per unit 2 486 538 0,00029 2 486 538 Gasvessel WP6 2 486 538 2 486 538 2 486 538 7 777 76 7 777 761 1 928 016 €/M3 0,00024 0,00009 0,00002 nstream distribution costs €/M3 to be define RESULTS 0,008 0,035 0,014 0,003 0,042 0,042 0,038 0,038 Transportation cost €/M3 WP7 Unloading/loading unit cost €/M3 WP7 0.052 0.004 0.04 0.04 0.043 0.043 0.02 0,016 0,005 0,000 0,00 Storage unit cost 0,00 0,01 0,02 0,016 Fotal Gasvessel gas delivery cost (midstream cost) E/M3 0,10 0,098 0,03 E/M3 0,151 0,136 0,132 0,130 0,130 0,130 0,130 0,130 Midstream tariff €/M3 to be verified 0,104 0,034 0,009 0,108 0,08 0,101 0,098 0,03 Downstream tariff €/M3 to be verified 0,000 0,000 0,000 0,000 0,000 0,00 0,001 0,000 as sale price 0,211 0,21 Profit estimation €/M3 to be verified -0,044 0,041 0,070 -0,02 -0,00 -0,02 -0,018 0,044 ther KPIs for co 0,034 33 600 Total Gasvessel gas delivery cost (midstream cost)
Total gas delivery (lifetime) :/m3 0,104 0,009 0,089 10 072 0,101 8 011 0,098 0,037 0,108 to be verified 13 176 116 343 9 708 46 014 Mm3 8 229 Ship cost - per unit €/m3 calculated 0,021 0,016 0,019 0,033 0,02 0,034 0,028 0,024

Figure 3: Screenshot of Gasvessel scenarios datase.

€/m3

calculated

to be define

Loading/Unloading facility cost per unit

other KPIs

0,013

0,040

0,005

0,049





#### 4.4 Application of CBA datastructure

### 4.4.1 T7.2: comparative analysis

The WP7 database contains spreadsheet dedicated to the Comparative analysis of Gasvessel CNG concept with alternative transportation options (LNG, pipeline).

A brief description of the methodology and approach to be followed in T7.2 is available in Appendix 2. The methodology is to be further described and applied in Task 7.2.

# 4.4.2 T7.3: Cost-benefit analysis

#### T7.3.1: Financial NPV

The WP7 database contains spreadsheet dedicated to Financial NPV calculation and sensitivity analysis applicable for individual scenarios.

A brief description of the methodology and approach to be followed in T7.2 is available in Appendix 3. The methodology is to be further described and applied in Task 7.3.

### T7.3.2: Socio-economic analysis

The WP7 database contains spreadsheet dedicated to the socio-economic analysis, one for socio-economic impact and one for environmental impact.

The methodology is to be further described and applied in Task 7.3.

# **5.** Conclusions

**Deliverable D7.1** outlines the structure and content of the CBA database per October 2019. Due to ongoing work to further populate the database - collecting updated data from other WPs as well as specific data to be identified through T7.2 and 7.3 -, this deliverable is to be registered as the first of a serie of 4.

Version 1	October 2019	Cost and technical parameters from GASVESSEL (source: WP1-6);
		Datastructure; and calculation model description.
Version 2	May 2020	Updated input data and CBA calculation spreadsheets
Version 3	October 2020	Updated with output from T7.2 and T7.3
Version 4	January 2021	Updated with final results from T7.2 and T7.3

T7.1 will follow up the work being done in WP7 and the CBA tool will expand as T7.2 and T7.3 tools.

# **6.** Proposals for Workshops and Dissemination

A preliminary comparison analysis and Gasvessel cost-benefit analysis will be presented though a short summary presentation Q2 -2020.

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# 7. Appendices

### 7.1 WP7 CBA Spreadsheet

Available on Gasvessel WP7 sharpoint: <a href="https://sintef.sharepoint.com/:x:/r/teams/work-2350/Shared%20Documents/WP7%20CBA/Gasvessel%20WP7%20Sharepoint/Tools/GASVESSEL%20WP7%20T7.1%20Database%20version0.2.xlsm?d=w9d8d5436c64d4767b486b785879adbfc&csf=1&e=gSHhQg</a>

### 7.2 T7.2: comparative Analysis – Draft methodology description

#### Outline / main assumptions:

The purpose of the comparative analysis is to identify the niche market (volume and distance) for CNG and Gasvessel in particular.

The main deliverable will be a diagram indicating the combination volume/distance for which either CNG, LNG or pipeline is most cost competitive. CNG solution to be compared with available technically feasible solutions.

The comparison shall be based on delivery costs from loading point to unloading point, i.e. consider the cost associated to loading / unloading concepts.

The basis for comparison is a scenario where none of the options is today available, i.e. have to be development (including investment costs).

To be able to plot a sufficient number of cases for comparison with LNG and pipeline, T7.2 will take the identified market scenarios as starting point, then extend the distance and volume for the corresponding scenarios.

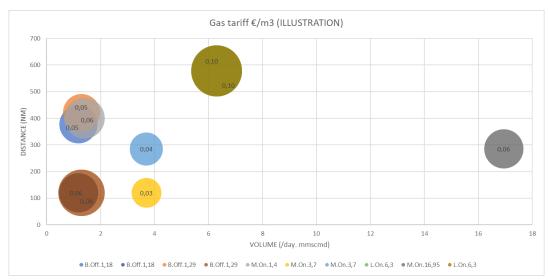
One challenge is the overlapping volume and distance between the market scenarios currently identified, while the loading/unloading concepts vary. For instance, a similar combination volume/distance can be found in the Cyprus-Crete1 scenario (ref scenario list attached), and the Castberg-Polarled, while the (un)loading concepts varies from onshore-onshore to offshore-offshore. To be able to offer relevant comparisons cnglng-pipeline, it is suggested to break-down the analysis in 4 distinct logistics concepts offshore-offshore, Offshore-onshore, onshore-onshore)

#### Approach:

- 1. Identify the missing cost input to the current Gasvessel scenarios (facility costs, storage, fuel costs etc.)
  - a. Offshore-offshore: loading point FPSO + hose, unloading point buoy + hose. Reference scenarios: Barents sea delivery Aasta Hansen.
  - b. Offshore-onshore: loading point FPSO + hose, unloading point berth + storage.
  - c. Onshore-onshore: berth + required storage. Reference scenarios: Black sea and East Med. Described in "Midstream tariff matrix calculation, NP march 2019"
  - d. Near-shore onshore: for the scenarios (East Med) requiring a pipeline to transfer gas from offshore field to loading point for Gasvessel, the pipeline will be considered as part of "upstream facility". The investment cost and opex of this upstream facility will be estimated using Questor (CHC). Considering this scenario concept is important to be able to compare cng, pipeline, lng from field to market; and doing so considering stranded gas. The scenarios are the same, just considering distinct options for loading/unloading concepts.
  - e. All other parameters (fuel cost etc.): fixed
- 2. Run all Gasvessel specific scenarios in Volta and compare results accross logistics concepts.



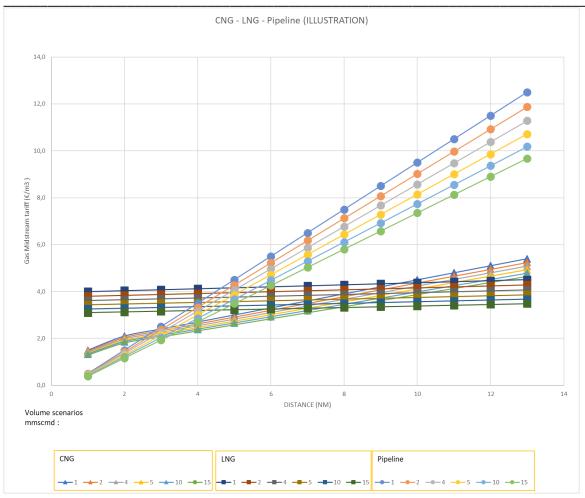




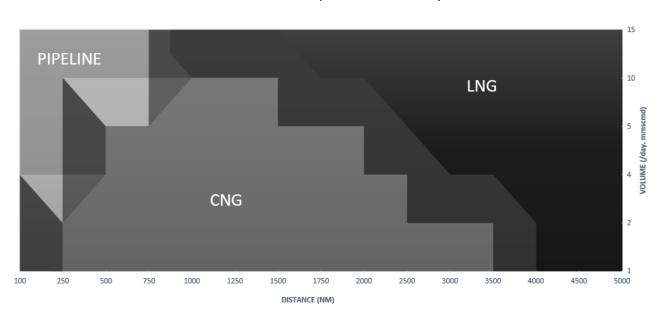
- 3. Extend Gasvessel scenarios into generic cases from 1 to 16 mscmd (size of market demands in Gasvessel scenarios) and from 100 to 5000nm. All other parameters kept fixed. Also vessel size. The purpose is to establish a set of theoretical scenarios for identifying a sufficient amount of observations for comparison with LNG and pipeline.
- 4. Run all cases in volta, and fill up the CNG cost matrix.
- 5. Identify LNG comparison cases.
  - a. Same volume, vessel size and delivery, storage need etc. as in the CNG scenarios.
  - b. Seek optimal set-up for same daily delivery (size size and storage)
  - c. Input data / cost estimations: will be retrieved from secondary data from existing/previous studies (identified by Stavros: Enagas 2017, UWA 2017, ERIA 2018, IGU 2018, Oxford 2018, and Wartsila doc). We considered using Volta and adapting to LNG case for ensuring best possible comparison, but we conclude that there are sufficient secondary data for bulding estimates.
  - d. Use conversion matrix from ABS and CHC
  - e. Other estimations:
    - i. Vessels identified: 20 000 sm3 LNG (=12Msm3 CNG) 120 MUSD; 14000 sm3 LNG (=8,2 Msm3 CNG) 60 MUSD; 7500 sm3 LNG (=4,4 Msm3 CNG) 52 MUSD
    - ii. Storage need: 10-45 M sm3 CNG = 17000-77000 sm3 LNG
  - f. Calculate unit cost of gas delivery (€/sm3) for all the scenarios (1-16 mscmd, 100-5000 nm). From loading point to unloading point, including facility and storage infrastructure and operation costs.
- 6. Pipeline cases.
  - a. Identify input data needed to calculated pipeline cost (capex+opex)
  - b. CHC to run Questor-tool to identify €/sm3 cost for the pipeline options for all the scenarios (1-16 mscmd, 100-5000 nm).
- 7. Build comparison curve volume / costs for the 3 options. For all the scenarios, we suggest to keep unit cost, not NPV.







8. Build competitiveness graph – showing vol / distance area with corresponding competitive option, base on all the scenarios tested. Illustration (excel contour chart):







#### 7.3 T7.3: NPV and Sensitivity analysis

For each gasvessel scenario, as well as combination of market scenarios when necessary, T7.3.1 will calculate the NPV of the investmenet project over the entire life of the project.

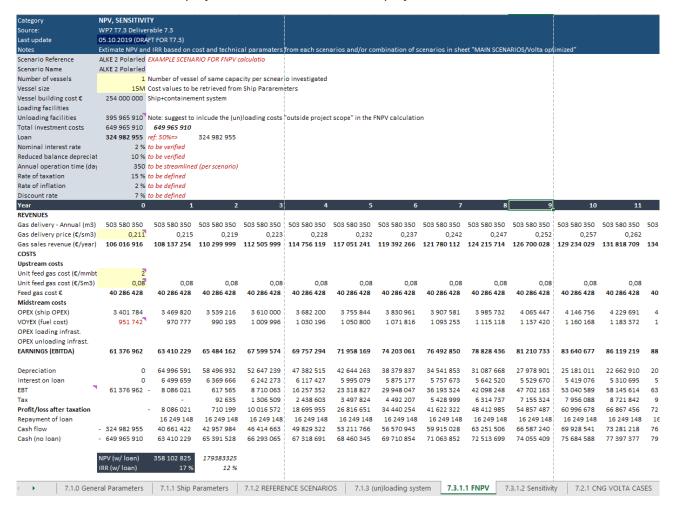


Figure 4: screen-shot of NPV tool in WP7 CBA Spreadsheet

The sensitivity analysis will be carried out for the parameters which are believed to have a significant impact on the NPV. The variation suggested is -100% to +100%.





Category	SENSITIVITY									
Source:	WP7 T7.3 Delive	rable 7.3								
Last update	05.10.2019 (DRA	T FOR T7.3)								
Notes	Extimate NPV and IRR sensitivity to selected parameters									
Scenario Reference	B1.1									
Scenario Name	Barent sea 1.1 A	lke-Polarled (Of	f-Off)				Run sensitivity ALL			
Number of vessels	1	Number of ves	sel of same	ne capacity per scneario investigated						
Sensitivity analyses -	main parameters									
	Total investmen	t costs		Loan			Gas feed cost			Gas sale pric
Calculate NPV	649 965 910			324982955			0,08	3		
Calculate Variation:	649 965 910			324 982 955			0,08			
Variation	Investment cost	NPV-Inv.C	IRR-Inv.C	Loan	NPV-loan	IRR-Loan	Gas Feed Cost			Gas Sale pri
100 %	1 299 931 820	-318 865 187	3 %	649 965 910	617 074 008	#NUM!	0,16	-112 020 (	98 4 %	)
90 %	1 234 935 229	-252 017 892	4 %	617 467 615	599 608 742	#NUM!	0,15	-66 195 4	02 5 %	,
80 %	1 169 938 638	-185 170 596	4 %	584 969 319	582 183 761	#NUM!	0,14	-20 000 4	02 6 %	,
70 %	1 104 942 047	-118 015 235	5 %	552 471 024	564 858 504	#NUM!	0,14	26 375 2		
60 %	1 039 945 456		6 %			#NUM!	0,13			
50 %	974 948 865	16 660 122	7 %	487 474 433	530 207 989	#NUM!	0,12	119 922 2	93 10 %	,
40 %	909 952 274	84 347 101	8 %	454 976 137	512 882 731	#NUM!	0,11	166 973 1	76 12 %	,
30 %	844 955 683						0,10			
20 %	779 959 092		12 %				0,10			
10 %	714 962 501		14 %		461 056 260		0,09	·		
0 %	649 965 910	358 102 825	17 %	324 982 955	443 883 869	#NUM!	0,08	358 102 8		
-10 %	584 969 319				426 711 478	45 %	0,07	406 619 4		
-20 %	519 972 728		27 %		409 539 087	29 %	The second secon	455 136 1		
-30 %	454 976 137		39 %		392 366 696	22 %	*			
-40 %	389 979 546		73 %		375 194 305	19 %				
-50 %	324 982 955		#NUM!	162 491 478		17 %	-1	602 376 3		
-60 %	259 986 364		#NUM!	129 993 182	341 097 340					
-70 %	194 989 773		#NUM!	97 494 887	324 091 854	14 %				
-80 %	129 993 182		#NUM!	64 996 591	307 086 369	13 %				
-90 %	64 996 591	991 931 906	#NUM!	32 498 296	290 080 883	12 %	0,01	798 702 (		
-100 %	0	1 062 483 310	#NUM!	0	273 075 398	11 %	0,00	847 783 5	11 30 %	,

Figure 5: screen-shot of Sensitivity analysis tool in WP7 CBA Spreadsheet